

*Business cases
supporting strategic
planning decision*

Business Cases

*“Effective
decision making
has a higher
return on
investment”*



A clear process for improved decision making.

*“Business
cases
supporting the
strategic case
for change
and confirms
that optimum
value for
money case is
achieved.”*

Foursight can help you plan and develop an effective business case. It is the planning and management tool which enables stakeholders to understand and support the achievement of the business case target.

BUSINESS CASE FRAMEWORK

There are a number of building blocks required to prepare a constructive business case, for example:

- the case for change must be made clear;
- it must support the Trust (and NHSI) strategy;
- the number of options should be manageable to enable full understanding;
- options should be quantified in a way that clearly demonstrates:
 - affordability;
 - in depth sensitivity analysis mitigation action required to alleviate any financial impact on the organisation.
 - cash releasing benefits;
 - inflation, depreciation, capital charges and financing;
 - the impact on workforce and workforce planning;

Most importantly, the options need to be clearly understood by the clinical and operational staff who will deliver the change. It is a ‘must do’ that business cases are summarised in a way that this ‘ownership of decision making’ can take place.

THE FUTURE OF BUSINESS CASES

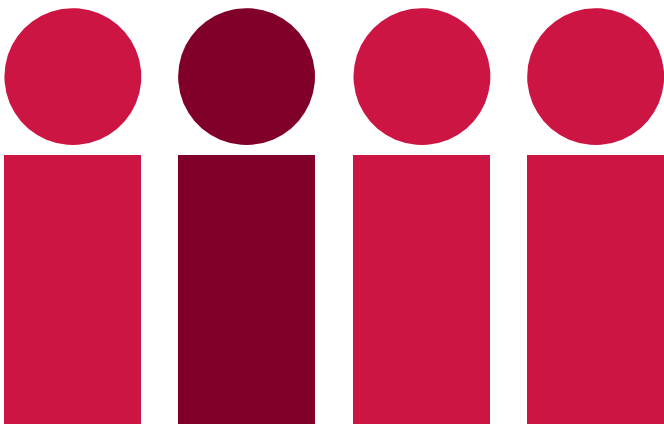
Many Trusts in the challenging financial climate are required to produce business cases for many of the financial decisions that are made, this ensures Executive and Non Executive Directors, as well as other senior staff, clearly understand the impact of investment and the results required from that investment. Our team can:

- set up a model for these business cases;
- support your staff to complete them if required;
- prepare ‘at a glance’ summaries for non financial staff.

CONTACT US

To speak to a Director please contact Michael Smith +44 (0)7786 196 247 or Aaron Thomas +44 (0) 7746 405 665 alternatively email enquiries@foursightconsultants.com or read more about us on our website at www.foursightconsultants.com.

We look forward to hearing from you.



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