

*Business cases
supporting strategic
planning decisions*

Business Cases

*“Effective decision
making gives a higher
return on investment”*

*“A plan to
support the
strategic case
for change
and confirm
that optimum
value for
money is
achieved.”*

UHY Consultancy can help you plan and develop an effective business case. It is the planning and management tools that enable stakeholders to understand and support the delivery of the business case objectives.

BUSINESS CASE FRAMEWORK

There are a number of building blocks required to prepare a robust business case, for example:

- the case for change must be made clear;
- it must support the Trust (and NHS strategy);
- the number of options should be manageable to enable full understanding;
- options should be quantified in a way that clearly demonstrate:
 - affordability;
 - in depth sensitivity analysis;
 - mitigation action required to alleviate any risks to the organisation;
 - cash releasing benefits;
 - inflation, depreciation, capital charges and financing;
 - the impact on workforce and workforce planning.

Most importantly, the options need to be clearly understood by the clinical and operational staff who will

deliver the change. It is essential that business cases are presented in a way that facilitates ‘ownership of decision making’.

THE FUTURE OF BUSINESS CASES

It is good practice to produce business cases for many of the financial decisions that are made. This ensures Executive and Non-Executive Directors, as well as other senior staff, clearly understand the impact of investment and the results required from that investment. Our team can:

- set up a model for these business cases;
- support your staff to complete them if required;
- prepare ‘at a glance’ summaries for non financial staff;
- ensure delivery of intended benefits are monitored and realised.

CONTACT US

To speak to a Director please contact Michael Smith 07786 196 247.

Alternatively email enquiries@uhyconsultancy.co.uk or read more about us on our website at www.uhyconsultancy.uk

We look forward to hearing from you.